

MAN Truck and Bus strengthens in the East Coast

MAN Truck and Bus (M) SdnBhd (MTBM) has further strengthened its network of dealerships in Malaysia with the signing of an agreement with Minufa Automobile SdnBhd to distribute and service its commercial vehicles in the East Coast of Peninsular Malaysia.

“MAN has a reputation for reliability and cost-efficiency and we recognise that convenient access to after sales service and ease of obtaining genuine spareparts is crucial in keeping vehicles operational and maintenance costs low in the long run,” said Hartmut Mueller, managing director of MTBM.

“The appointment of Minufa as MAN’s 3S dealer will help us advance this objective and strengthen our presence in the East Coast.”

Under the agreement, Minufa is inaugurated as a MAN aftersales service partner and will operate a dedicated branch solely for MAN commercial vehicles. The Minufa service centre in Kuantan, Pahang will provide a complete range of aftersales services, maintenance



Mueller, (3rd from left) explaining about the terms in the agreement to Chan (3rd from right) during the signing ceremony.

and spare parts supply for MAN vehicles.

With its headquarters in Kuantan and with several 3S service centres in the East Coast and the Klang Valley, Minufa provides sales support and aftersales services for commercial vehicles, including bodywork engineering, spare parts supply and vehicle inspection.

Minufa Global Group executive chairman and chief executive officer Dr Sunny Chan said, “The formation of this dedicated service centre shows the trust MTBM has in Minufa’s abilities as a strategic partner.

“The centre will also have MAN trucks stocked and ready for purchase, providing customers in the East Coast a quick solution to their trucking needs.”