

MAN Unveil New TGS Truck at MIBTC 2015



Hartmut Mueller, Managing Director of MAN Truck and Bus (M) Sdn Bhd posing with the new TGS Truck

曼于2015年MIBTC展揭幕全新TGS卡车

曼 卡车及客车（马）私人有限公司于2015年马来西亚国际巴士、卡车及零件展（MIBTC2015）中，为其最强大的卡车之一举行揭幕礼。

作为最大展位拥有者之一，曼在其宽敞展位上展示特别针对露天矿场的艰难崎岖路面运输矿石和煤层而设计的TGS 41.480 8X4 后卸式卡车。此最新版本的后卸式卡车被视为马来西亚矿业的答案，适合苛刻的重型运输，在提供高载荷之际，也可带来卓越的节省。

曼卡车及客车（马）私人有限公司董事经理米勒（Hartmut Mueller）

MAN Truck and Bus (M) Sdn Bhd unveiled one of its most robust TGS trucks at the Malaysia International Bus, Truck and Components Expo (MIBTC) 2015.

Occupying one of the biggest exhibition area in the Expo, MAN introduced the TGS 41.480 8x4 rear tipper truck that is specially designed for use in rough off-road conditions to transport ore and seams from open-cast

mines. This latest addition to the Malaysian market is seen as the answer to businesses in the mining industry; geared for demanding heavy-duty transportation while delivering high payload and outstanding economy.

Hartmut Mueller, Managing Director of MAN Truck and Bus (M) Sdn Bhd, said: "With the challenging economic climate and highly competitive environment, many businesses are concerned with the rising cost of operations. Fleet owners are now looking for solutions to reduce their vehicle running costs. In the MIBTC, we hope to address this by showcasing comprehensive service programmes aimed at optimising the performance of customer ve-

hicles in order to reduce their Total Cost of Ownership (TCO)."

He explained that TCO covered the key cost factors of owning the vehicle throughout its life-cycle, and that fuel could take up as much as 30 per cent of the TCO. By reducing fuel consumption and achieving efficient driving, fleet owners could reduce their TCO. Efficient driving could be achieved with optimised truck configuration and intensive driver training such as MAN's ProfiDrive Training programme.

Visitors to MAN's booth at the MIBTC also had a chance to learn more about ProfiDrive Training and how this could help them gain up to 10 per cent reduction in fuel consumption through better vehicle handling and economical driving techniques.

Mueller said: "For years, MAN vehicles are distinguished by their robustness, reliability, comfort and value for money. This year is particularly significant for us as we are celebrating MAN 100th anniversary in commercial vehicle construction. We are committed to continue to deliver innovative products and support services with great advantages for our customers for many years to come."



Hartmut Mueller (right) explains how ProfiDrive Training Programme can help in fuel consumption to Tan Sri Dato' Seri Syed Hamid Bin Syed Jaafar Albar, the Chairman of Land Public Transport Commission (SPAD)

说：“在严峻的经济形势和高度竞争的环境下，许多业者非常关注日益高涨的营运成本，车队东主如今正在寻求降低他们车子运行成本的解决方案。我们希望通过在这个展会中展示旨在优化客户车子性能的全面服务项目，降低他们的总拥有成本（TCO），协助他们解决这个问题。”

他解释说总拥有成本包含拥有该车子整个生命周期的重要成本因素，而燃油占了总拥有成本的差不多30%。车队东主能够透过降低油耗和达到高效驾驶，降低他们的总拥有成本。高效驾驶能够通过优化卡车的规格和密集的司机培训如曼ProfiDrive培训课程达到。

在该展会中的曼展位访客也有机会知道有关ProfiDrive培训，了解它如何通过车子操控和经济化的驾驶技巧，协助他们降低10%的油耗。

米勒说：“多年来，曼商用车凭借着其坚固性、可靠性与舒适性及物超所值脱颖而出。今年对我们来说是重要的一年，我们庆祝曼制造商用车100周年。我们承诺在未来的许多年继续提供创新产品和支援服务，为客户带来巨大的优势。”

